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MARCO, INC. IS AWARDED VOICE OVER IP PROJECT FOR CONCORDIA COLLEGE

Fargo, North Dakota – Marco, Inc. announced today that Concordia College awarded their selection of a new Voice over IP (VoIP) communications system to Marco. The Mitel VoIP system will consist of almost 800 telephones, Microsoft Exchange Unified Messaging, and Office Communications Server (OCS).

The VoIP system will add a new dimension of communication for the college with cost saving features such as Live Meeting capabilities, corporate instant messaging, and presence management for staff across campus.

According to Bruce Vieweg, Concordia College CIO, the VoIP communications system will save the college approximately \$250,000 in phone services each year. Part of the initiative includes removing land lines for their 1,800 on-campus dormitory residents that currently aren't being used and replacing them with a single phone in the hallway of each dormitory floor. With the system's reduced phone service costs and added communication features, the college anticipates a return on investment in just four years.

"We felt Marco had the best solution not only from a cost perspective, but also from a company reference and quality perspective," said Vieweg. "We look for ways to develop mutually beneficial relationships with vendors in our local community, and that is exactly the kind of relationship we are establishing with Marco – they are professional, responsive, cost conscious, and quality focused."

The VoIP implementation is scheduled for May 2010.

About Concordia College:

Concordia College in Moorhead is a vibrant learning community of more than 2,800 students from 38 states and 40 countries representing 43 religions and denominations. The college employs 197 full-time faculty and offers 78 majors, including 18 honors majors and 12 preprofessional programs. It ranks in the top 15 percent nationally among undergraduate colleges for number of graduates going on to earn doctorates.

About Marco:

Marco is a 100% employee owned company that specializes in data networking and security, converged voice applications, print and document management, audio/video for training and meeting rooms, digital signage, and facility security solutions. Marco's furniture division – Marco Workplace Interiors – provides a full line of office furnishings and design services. Marco serves customers throughout the Upper Midwest and nationally with offices in Fargo and Grand Forks, North Dakota; Bemidji, Brainerd, Detroit Lakes, Mankato, Rochester, St. Cloud and St. Paul, Minnesota; and Decorah, Iowa.