



FOR IMMEDIATE RELEASE

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MARCO EMPLOYEES RECEIVE \$2.3 MILLION IN STOCK
Company Overcomes Challenges to Finish Strong

(March 29, 2010) – Marco announced today that it distributed \$2.29 million in stock benefits last year to eligible employees. The employee-owned technology company made strategic changes that allowed the firm to finish 2009 with strong profits to distribute an average of more than \$10,300 per eligible employee.

“Our employees really came together to support hard decisions that required personal sacrifices but made us stronger as a whole,” Marco CEO Jeff Gau said. “In the end, we were able to finish the year strong and we were able to reward them for their courage and leadership.”

Marco posted a positive financial performance and kept its stock value strong despite the recession and a decrease in revenue.

Marco increased its market share and employee base last year through two acquisitions. Marco bought Venture Computer Systems, a prominent Rochester technology company with four locations in Minnesota, Wisconsin, Mankato and Iowa. The company further expanded its reach with the addition of AllStar Digital Products Inc., a Sioux Falls-based copier and print solutions provider.

The new year has brought additional strength and opportunities. “We are experiencing a strong start to 2010,” Gau said. “Early indicators show it will be our best year ever.”

Employees celebrated last week at the annual shareholder’s meeting where they heard the total contribution and received a certificate identifying their piece of the profit.

Marco employees have received over \$17 million in company stock since the company became employee-owned in 1989. Marco became 100 percent employee owned in 2001. Becoming an ESOP has helped Marco attract and retain long-term employees who understand their role in the company’s performance.

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“Our company has earned a reputation for being a great place to work,” Gau said. “We have some of the best minds and hearts in the business working here.”

Last year, Marco added the Central Minnesota Foundation Philanthropy Award and Brian Klinefelter Foundation’s Family Friendly Workplace Award to its series of honors. The company received the Minnesota Work-Life Champion Award in 2006 and 2008, was recognized as ESOP Company of the Year in 2007 and was named one of the Top 25 Best Small Companies to Work for in America by the Great Place to Work Institute®.

Marco specializes in data networking and security, converged voice applications, print and document management, audio/video for training and meeting rooms, digital signage, and video surveillance solutions. Marco’s furniture division – Marco Workplace Interiors – provides a full line of office furnishings and design services. Marco serves customers throughout the Upper Midwest and nationally with offices in Bemidji, Brainerd, Detroit Lakes, Mankato, Rochester, St. Cloud and St. Paul, Minnesota; Fargo and Grand Forks, North Dakota; Sioux Falls, South Dakota; and Decorah, Iowa.

Learn more at **marconet.com**.