

# BRIAN KLINEFELTER FOUNDATION

A LITTLE TIME CAN MAKE A LIFETIME OF DIFFERENCE

## Marco CEO Shares Work-Life Decision

Marco CEO Jeff Gau has carried a series of titles over the years, but none is as important as the latest addition: grandpa. When Gau became a grandpa earlier this year, he was forced to rethink his responsibilities at Marco, a leading technology solutions provider in the Upper Midwest, and make a defining decision.

“The day Westyn came into this world, I was scheduled to depart to Houston to do an important business presentation to the executives of Sharp Electronics from the Americas and Japan,” Gau said. “A decision had to be made. Do I catch my plane in a few hours to conduct this important presentation or do I stay back and experience the birth of my first grandchild? I knew I couldn’t do both.”

He decided to stay back to be there when Westyn was born. That led to a call to the president of Sharp and other key executives who would be in attendance to let them know that he would not be able to be the key presenter that day. He returned to share his decision with Marco employees.

“By making what proved to be the right decision, I ultimately did get to do both by leveraging technology to remotely present later that day from our St. Cloud office,” Gau said.

Workers are called to make personal and professional choices every day. At Marco, work-life balance is more than a policy, slogan or initiative. It’s embedded in the company culture.

“Marco embodies what it means to be a family-friendly workplace,” said Dave Klinefelter, president of the Brian Klinefelter Foundation. “It is a part of the company’s culture – from the top down – and that’s what makes Marco so successful at attracting prime talent and posting significant profits year after year.”



**Leading by example, Marco CEO Jeff Gau cultivates a culture that embodies work-life balance.**

The Brian Klinefelter Foundation has been partnering with organizations to create family-friendly cultures. The Foundation’s coveted 9 Step process helps organizations evaluate their workplaces, identify opportunities to achieve greater work-life balance and cultivate an environment stronger businesses, stronger families and stronger communities.

“Growing great kids starts in the workplace,” said Dawn Zimmerman, chairperson of the Brian Klinefelter Foundation Board of Directors. “The work environment can mean the difference between having dinner as a family and whizzing through the drive-thru, attending a child’s activity and wishing you were there, or being a mentor and going home fried at the end of the day.”

Research shows that students learn more, have higher grades, and have better school attendance when parents are involved and they have other mentors in their lives. **Support the Foundation** by donating to the Grow Great Kids Fund at the Brian Klinefelter Foundation. **Learn more at [growgreatkids.org](http://growgreatkids.org)**

## Annual Golf Event Set for July 22

Growing great kids takes a community. This July, the Brian Klinefelter Foundation provides you an opportunity to get involved and have fun doing it. The Foundation will host the 7th annual Brian Klinefelter Memorial Golf Tournament on July 22. Put your team of four together for a round of golf on the one of the state’s finest golf courses to benefit the Brian Klinefelter Foundation and its efforts to Grow Great Kids everywhere. Don’t wait to register as last year’s tournament filled early!

**When:** Registration begins at 9 a.m., Tee off at 10 a.m.

**Where:** Blackberry Ridge Golf Course, Sartell.

**Team Cost:** \$90 before June 30, \$110 after June 30.

**Register:** Online at [growgreatkids.org](http://growgreatkids.org) or by completing the form on the back and returning it to the Foundation.

**Can’t make it?** We hope that you will consider donating to the Grow Great Kids Fund at the Foundation. See details on the form on the back. Together, we can make a difference.

For more information or to become a sponsor, call (320) 257-6688 or email [info@growgreatkids.org](mailto:info@growgreatkids.org).

# Scholarships Help Students Pursue Law Enforcement

The Brian Klinefelter Foundation awards two scholarships to local students for their leadership and passion for law enforcement.

The Foundation's Board of Directors this spring selected Jamie Ness and Matthew Beehler to each receive a \$600 scholarship to support their chosen careers in law enforcement.

Jamie Ness is currently attending Alexandria Technical College. He is known for his respect of others and as a team player, both in the classroom and among his squad members. Both of Jamie's parents currently serve in law enforcement and he sees it as an opportunity for him to serve his community.

Matthew Beehler is a soon-to-be graduate of Foley High School and plans to attend the Itasca Community College. Matthew's dedication to his wrestling team and involvement in 4-H have shown his willingness to contribute to his community and work hard to accomplish his goals. Ever since he was young, Matthew saw a career in law enforcement as a chance to work with others and be a positive influence.

For over a decade the Brian Klinefelter Scholarship Fund

has not only served as a memorial to the kind of officer Brian was, but also assists students who exemplify those attributes.

"These scholarships are a testament to Brian's commitment to law enforcement," said Dave Klinefelter, Foundation founder. "We have had past scholarship recipients tell us how much it meant to them to receive a scholarship in his name. They are not only supported financially, but they also are inspired."



**Dave Klinefelter, founder of the Brian Klinefelter Foundation, (left) congratulates Jamie Ness as a 2010 recipient of a law enforcement scholarship.**

## GrowGreatKids.org

### Swing Into Action. Register Now.

Complete the form, print and mail (accompanied by your check or credit card payment) to: The Brian Klinefelter Foundation  
720 West St. Germain St., Suite 163, St. Cloud, MN 56301

Team Captain Name: \_\_\_\_\_

Team Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

Captain E-mail: \_\_\_\_\_

#### Team Members:

Name: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name: \_\_\_\_\_

E-mail: \_\_\_\_\_

\*\* We are unable to process team registrations until entire team payment is received. Registrations will not be accepted on the day of the event.

I do not have a team. Please connect me with a team.

I'd like to purchase \_\_\_\_\_ dinner-only tickets for \$65 each.

I'm not able to attend, but please accept my donation of \$ \_\_\_\_\_

#### Get Involved:

I'd love to volunteer for the event.

I'd like to sponsor a hole.

Total amount enclosed: \_\_\_\_\_

Check  Visa  Mastercard

Name on Credit Card: \_\_\_\_\_

Credit Card Number: \_\_\_\_\_

\_\_\_\_\_ Exp. \_\_\_\_\_

Security Code (required) \_\_\_\_\_

#### Platinum Sponsors:

