

How Marco Takes Your Technology Further.



ONE VENDOR

Today's technology is integrated and needs to work together. All the more reason to choose a partner who can help you strategize a complete solution and make it all work.



CLIENT EXPERIENCE

We are committed to understanding the needs of our clients by proactively seeking input and providing a great experience, as well as strengthening relationships.



BREADTH OF EXPERTISE

In nearly every aspect of business IT, we have extensive expertise. We use that knowledge to design seamless and secure solutions that help you work smarter, safer and more efficiently.



STRONG PARTNERSHIPS

We develop lasting partnerships with quality vendors that keep us on the leading edge of technology and work with us to maximize your ROI.



GOLD STANDARD CULTURE

The best companies foster the best cultures. Ours is committed to engaging employees, satisfying clients, creating strong partnerships and supporting our communities.

WHY MARCO?

From planning and design through installation and support, we apply our network expertise to voice, data, security, collaboration and print solutions. We also believe it's not enough for a business to do well; it must also do "good." On the job and off, Marco is made up of people who care. And when you connect with Marco, you benefit from the innovation and resources of our industry leading partners.



Managed Services



Copiers & Printers



Audio Visual



Business IT Services



Phone & Collaboration



Connectivity Services



Cloud Services



Cybersecurity



Technical Certifications

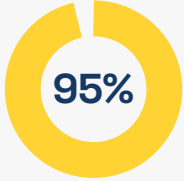
WE CAN PROVE OUR RESULTS.

We don't just talk about offering great service. We prove it by validating our performance. The numbers speak for themselves.

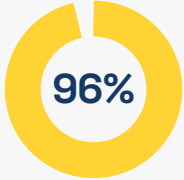
At Marco, we take training seriously. We want our 650+ certified systems engineers and technical representatives to be the most knowledgeable in the business, because your technology and your business depend on it. So, we put our money where our priorities are. Our technology experts are certified at the highest level for their area of expertise. That means 40 hours a year for technicians and 80 hours a year for senior engineers. We make it our job to answer your questions and fix your technology issues.



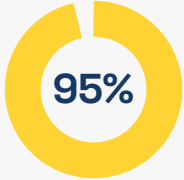
Service Issues Resolved Remotely



Live-Call Answer Rate



Employees Who Have Pride in What They Do



Client Retention Rate



Clients Who Would Recommend Marco

IT CERTIFICATONS

Cisco

- Cisco Certified Internetwork Expert (CCIE)
- Cisco Certified Network Professionals (CCNP and CCNA)
- Cisco Certified Systems Engineers

VMware

- VMware Certified Professionals (VCP, VCAP, VTSP)

Microsoft

- Microsoft Certified Professionals (MCP)

Mitel

- MiContact Center Specialist

Security

- Certified Information Systems Security Professional (CISSP)
- Certified Ethical Hacker (CEH)

Aruba

- ACMP

COPIER/PRINTER CERTIFICATONS

Konica Minolta | Sharp | OCE |

Kyocera

- Factory-Trained and Certified Service Technicians

HP

- Accredited Presales Professionals (APP) for Imaging & Printing Solutions

Lexmark

- Authorized Business Solutions Dealers (BSD) Distributors